



Corporate Presentation 公司介绍

December 2022



Index



- | | |
|-----------------------|------------|
| ▪ MAKE THE DIFFERENCE | ▪ FAE-与众不同 |
| ▪ GLOBAL PRESENCE | ▪ 遍布全球 |
| ▪ PRODUCTION | ▪ 生产 |
| ▪ PRODUCT LINES | ▪ 产品系列 |
| ▪ APPLICATIONS | ▪ 应用领域 |
| ▪ MAIN NUMBERS | ▪ 主要数字 |

MAKE THE DIFFERENCE

At FAE, every machine, accessory and optional component is designed with utmost precision, the highest quality materials and the most advanced technology.

Each detail is designed to make the execution of the tasks as quick and efficient as possible and for the specific applications, conditions and environment where it will be carried out.

Every FAE machine and accessory was created to make a difference at work and, given the importance of many of the applications we work on, for the planet.

This is why each member of our team, each partner and customer works daily.

FAE,与众不同

在 FAE，每台机器、附件和可选组件都采用最高精度、最优质的材料和最先进的技术进行设计。设计的每个细节都旨在使任务的执行尽可能快速和高效，并且适用于所要进行作业的特定用途、条件和环境。每台 FAE 机器和配件都是为了在工作中“与众不同”而创造，并充分考虑到我们的机器在很多用途方面对这个星球的重要性。

这就是我们团队的每个成员、每个合作伙伴和每个客户每天都在努力工作的原因

GLOBAL PRESENCE

遍布全球



Headquarters in Italy
总部在意大利

**6 Branches in North
America, Europe and
Australia**

6个商业分公司在北美，欧洲及澳大利亚

**Wide network of
Dealers and Importers**

遍布广泛的经销商和进口商网络

GLOBAL PRESENCE

遍布全球



FAE GROUP  **FAE集团**
(1989)

Headquarters and Sales for
Europe, South America, Africa
& Asia

集团总部及对欧洲，南美洲，非洲和
亚洲的销售



FAE USA  **FAE美国**
(2002)

Branch for United States
& Central America
美国及中美洲分公司



FAE西加拿大

FAE WESTERN  **CANADA** (2006)

Branch for western
Canada

加拿大西部分公司



FAE澳大利亚及太平洋

FAE AUSTRALIA  **PACIFIC** (2006)

Branch for Australia & New
Zealand

澳大利亚及新西兰分公司



FAE中东欧
FAE CENTRAL EAST  **EUROPE** (2005)

Branch for Germany,
Central & East Europe
德国及中东欧分公司



FAE法国

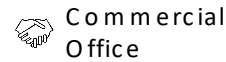
FAE FRANCE  (2012)

Branch for France

法国分公司



Production
Site



Commercial
Office



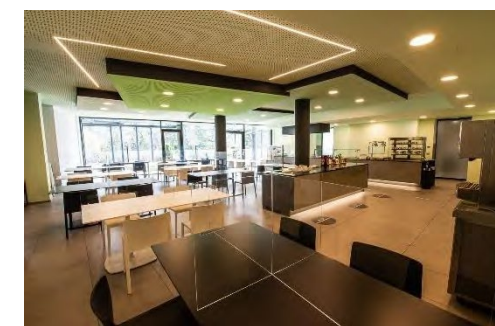
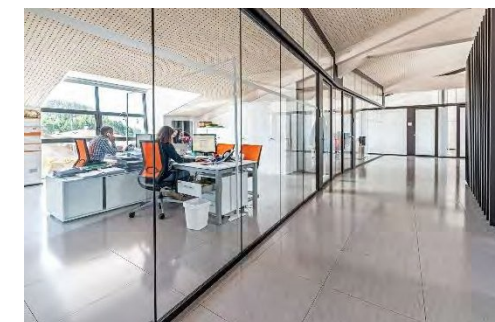
Machines and
Parts Stock



Parts & Service
Support

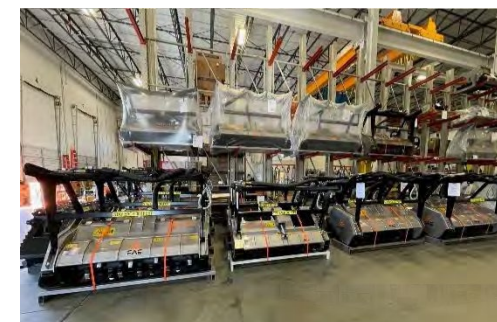
FAE GROUP – Fondo (Trento), Italy

FAE集团-丰多镇(特伦托市), 意大利



FAE USA – Flowery Branch (Atlanta), Georgia, USA

FAE美国 -Flowery 分公司(亚特兰大), 乔治亚州,美国



FAE WESTERN CANADA – Spruce Grove (Edmonton), Alberta, Canada

FAE西加拿大分公司 - Spruce Grove(埃德蒙顿), 阿尔伯塔省, 加拿大



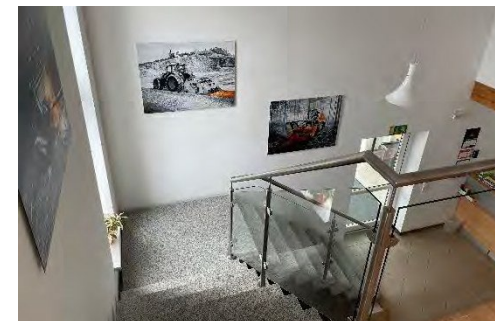
FAE AUSTRALIA PACIFIC – Melbourne, Australia

FAE澳大利亚及太平洋分公司- 墨尔本, 澳大利亚



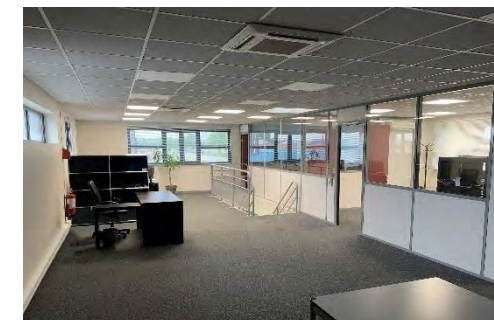
FAE CENTRAL EAST EUROPE – Potsdam (Berlin), Germany

FAE中东欧分公司-波茨坦(柏林), 德国



FAE FRANCE – Grenay (Lyon), France

FAE法国分公司- Grenay(里昂), 法国



PRODUCTION – Made In Italy

生产- 意大利制造



**ROTORS
PRODUCTION**
转子组件生产



**TRACKED CARRIERS
ASSEMBLY**
履带车组装



**HEADS
ASSEMBLY**
机头组装



**FRAMES
PRODUCTION**
框架生产



HEADS ASSEMBLY – Fondo (Trento), Italy

机头组装-丰多镇(特伦托市), 意大利



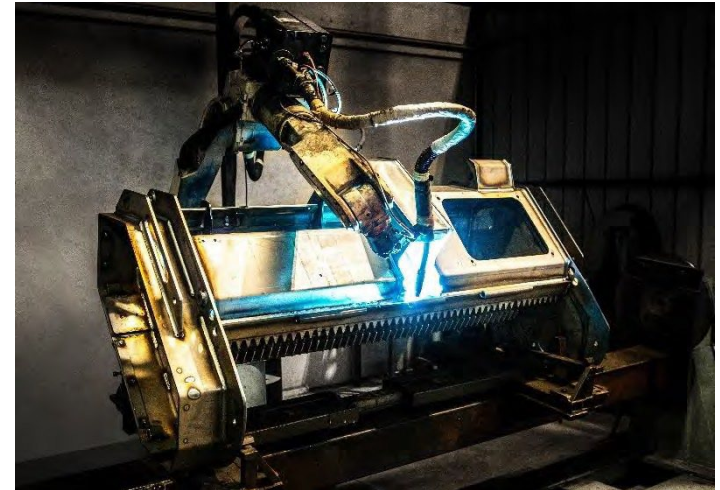
TRACKED CARRIERS ASSEMBLY – Sarnonico (Trento), Italy

履带车组装-萨尔诺尼科(特伦托市), 意大利



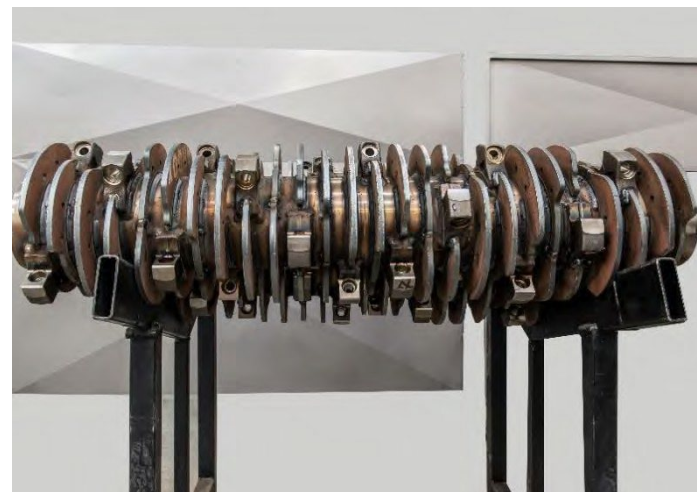
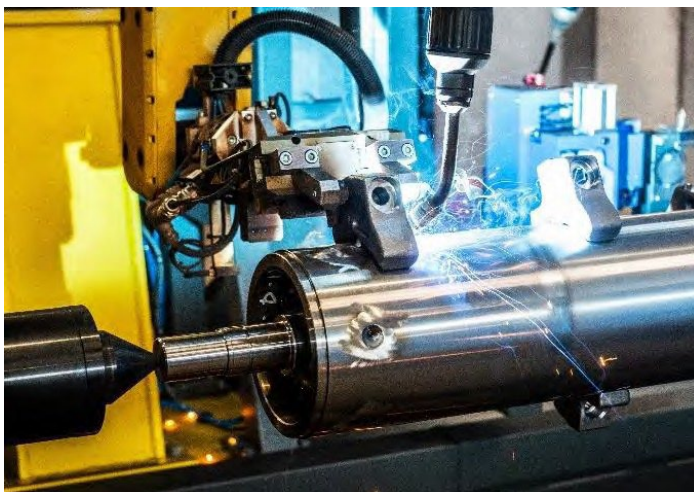
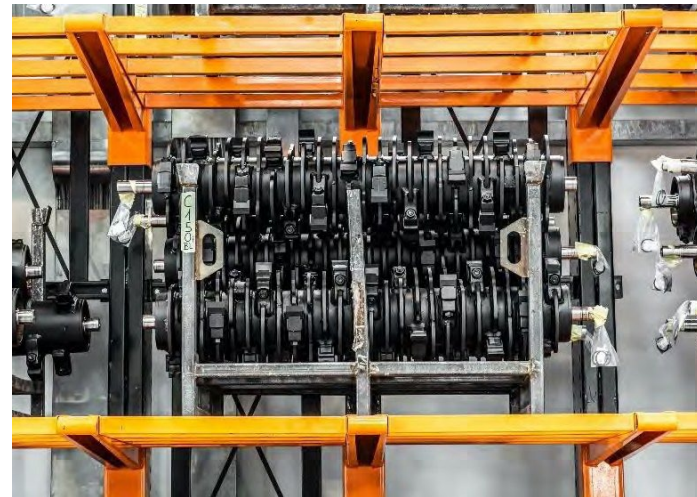
FRAMES PRODUCTION – Gambellara (Vicenza), Italy

框架生产-甘贝拉拉(维琴察市), 意大利



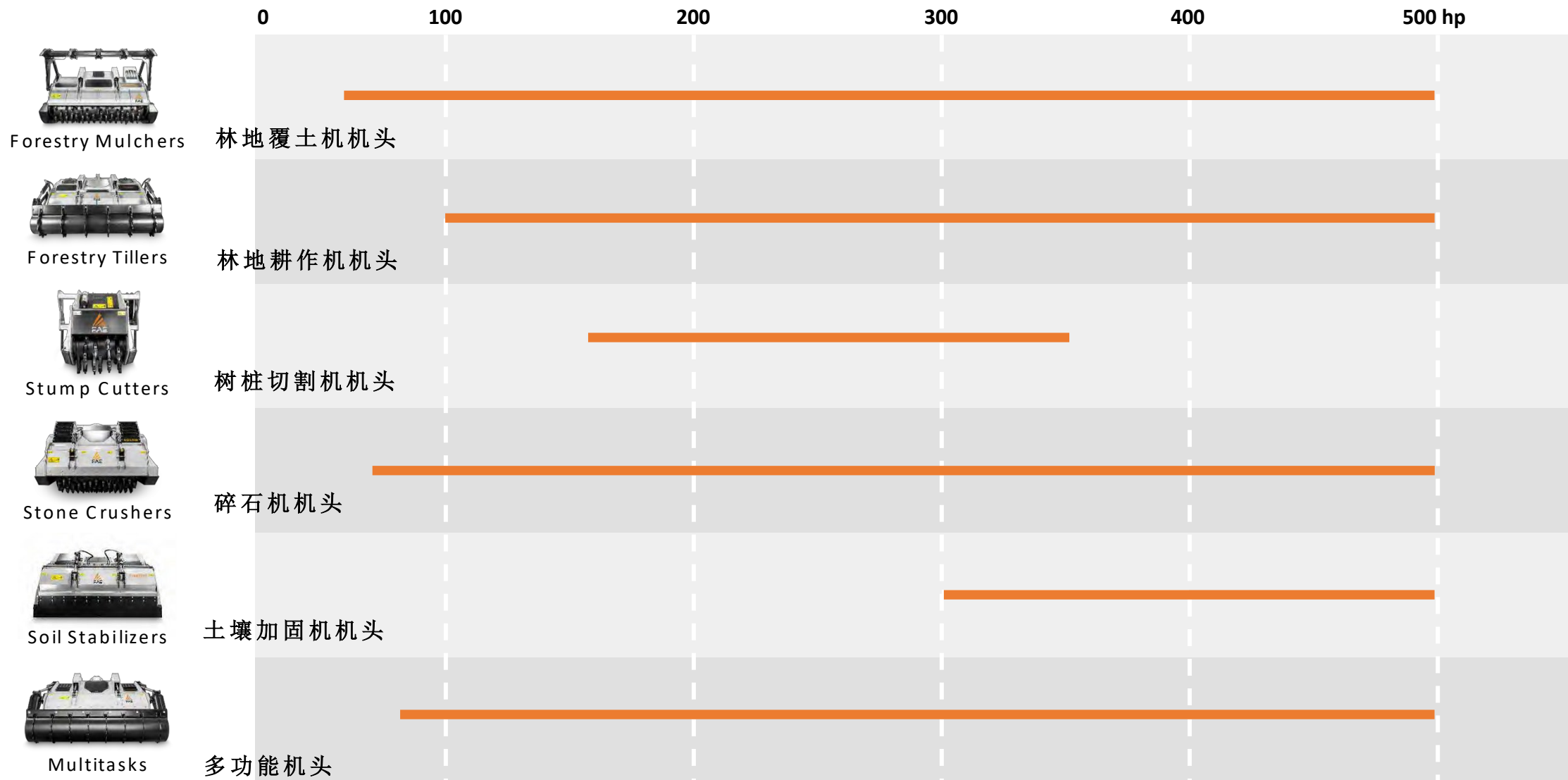
ROTORS PRODUCTION – Colle Isarco (Bolzano), Italy

转子组件生产-科勒伊萨尔科(博尔扎诺市), 意大利



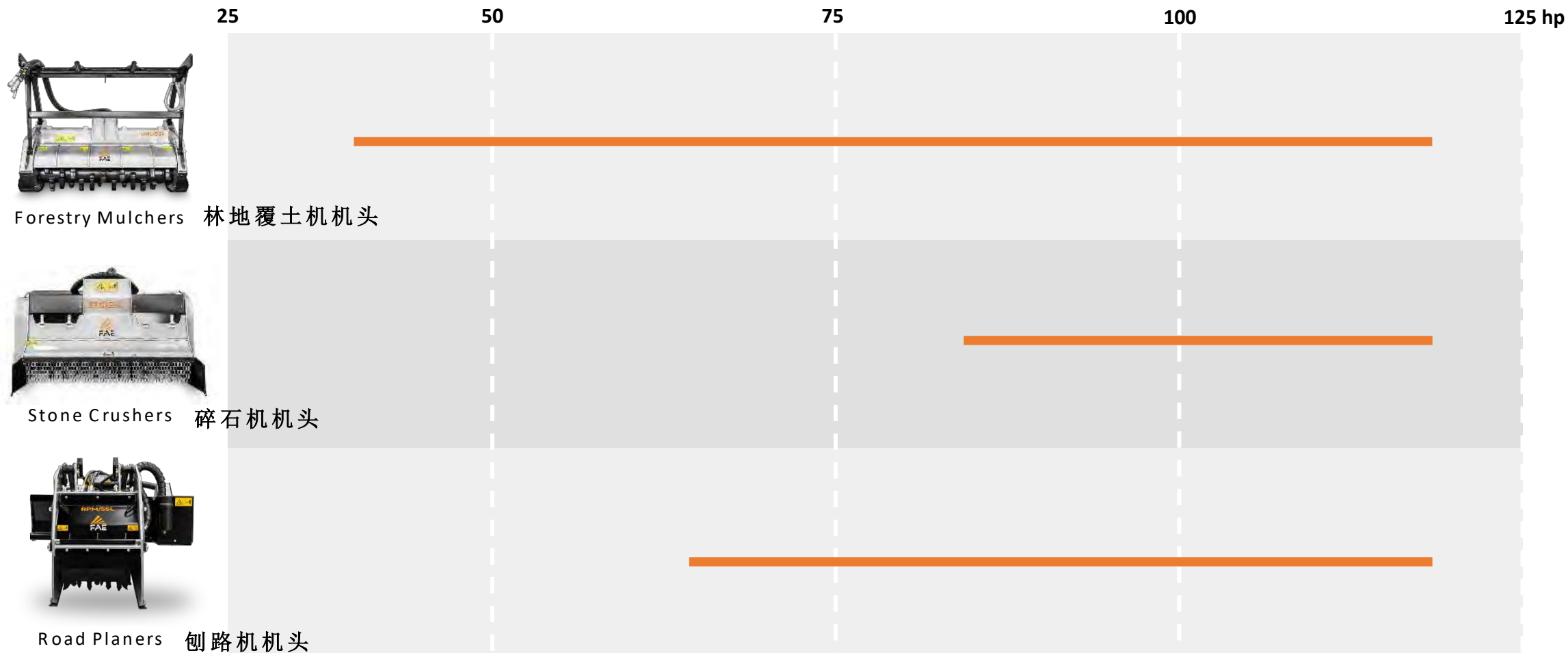
PRODUCT LINES – PTO driven heads for tractors

产品系列-拖拉机PTO驱动机头



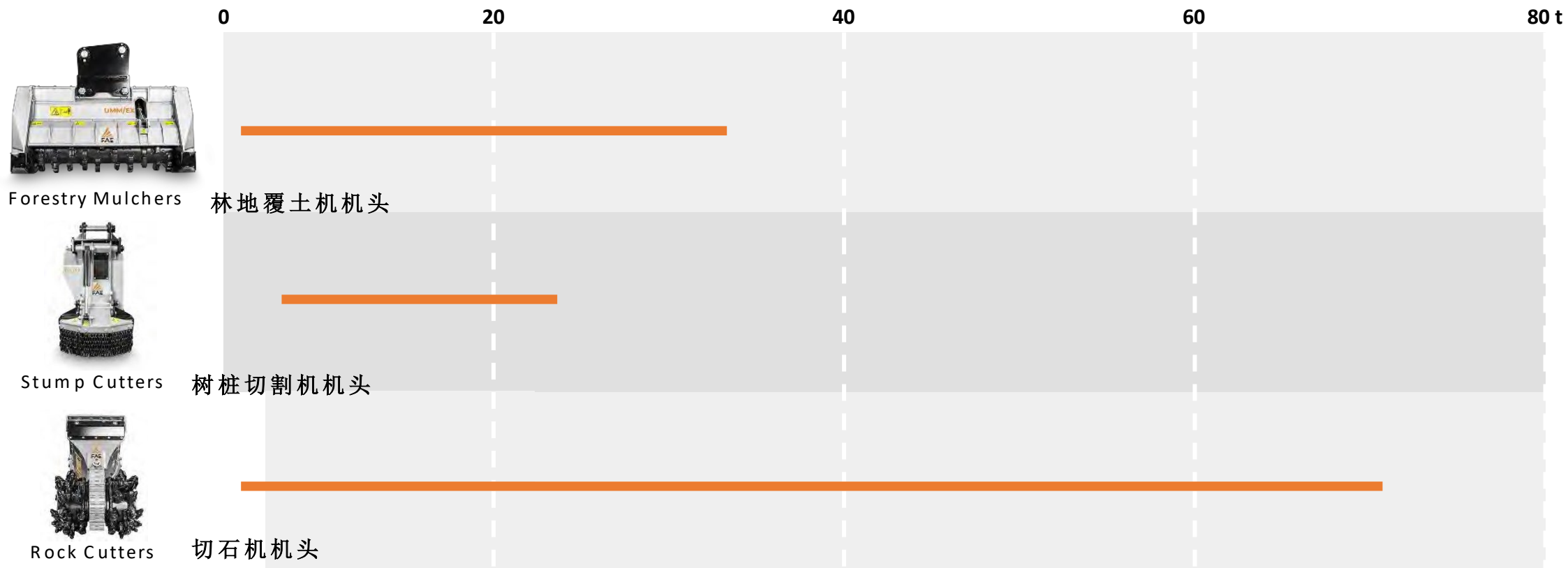
PRODUCT LINES – Hydraulic driven heads for Skid Steers

产品系列-搭载滑移装载机的液压驱动机头



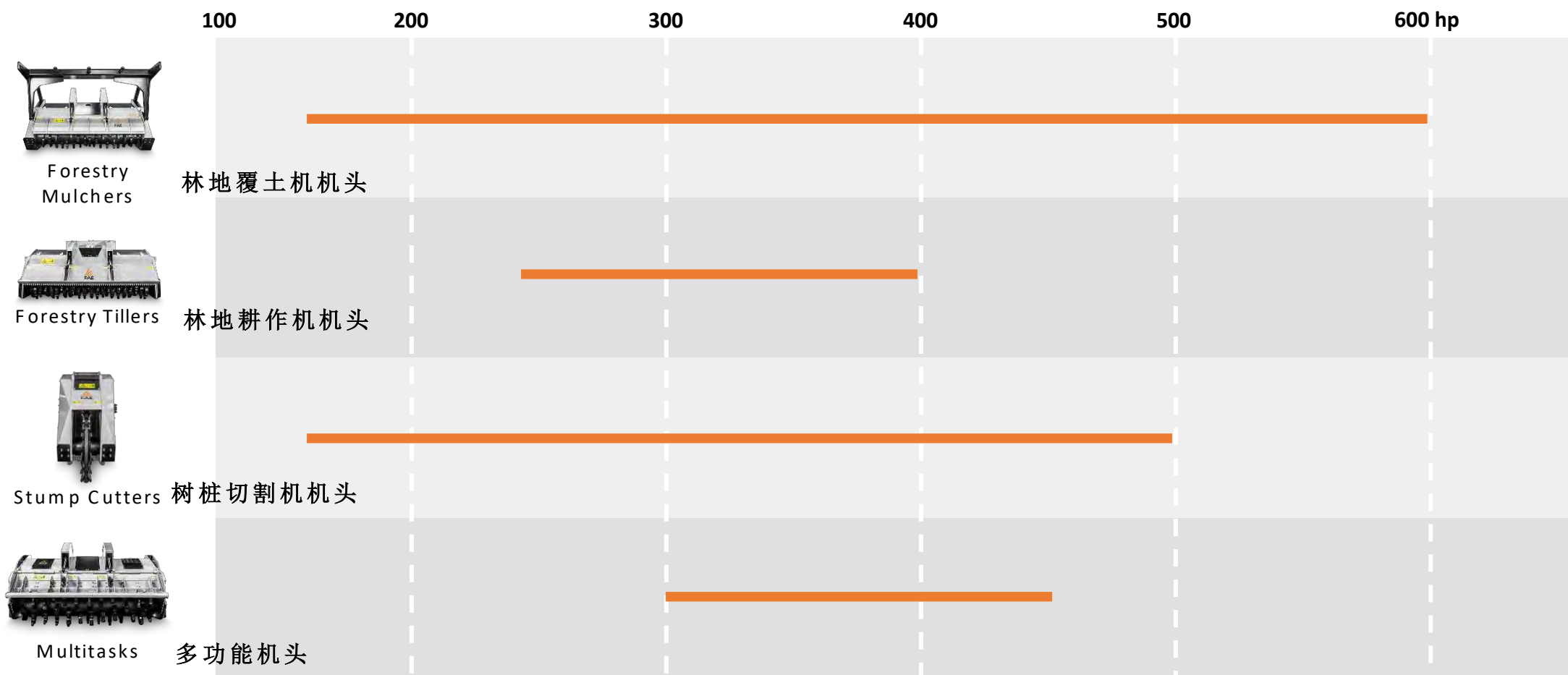
PRODUCT LINES – Hydraulic driven heads for Excavators

产品系列-搭载挖掘机的液压驱动机头



PRODUCT LINES – Hydraulic driven heads for Special Vehicles

产品系列-搭载特种车辆的液压驱动机头



PRODUCT LINES – Tracked Carriers

产品系列-履带车



Tracked Carriers

履带车



Remote Controlled
Tracked Carriers

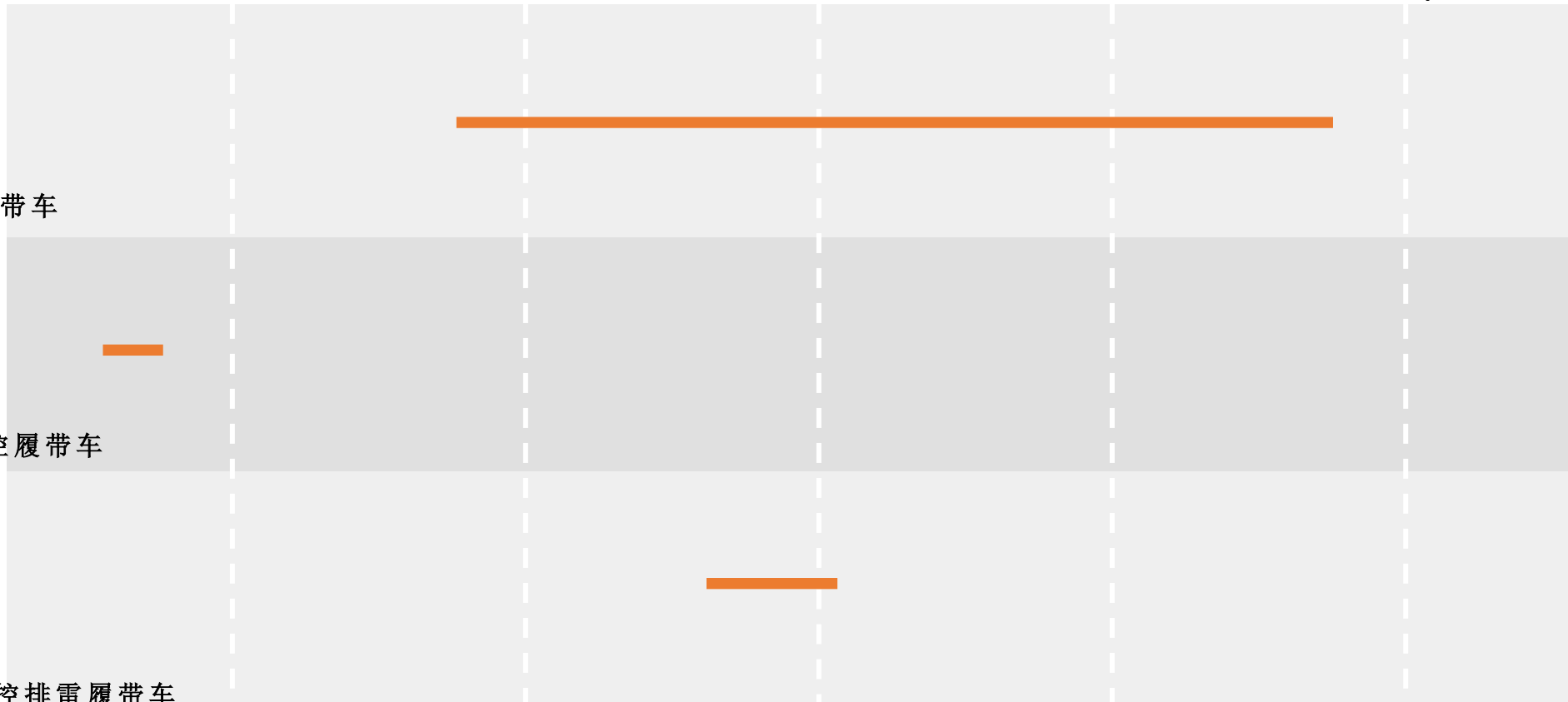
遥控履带车



Demining
Remote Controlled
Tracked Carriers

遥控排雷履带车

0 100 200 300 400 500 hp



APPLICATIONS – Land Clearing

用途 - 土地清整



- 林地养护
- 树桩清除
- 火灾的减轻和预防
- 电力线、石油和天然气 R.O.W. 养护
- 路边植被养护
- 清理运河、河流、池塘繁茂植被
- 环境和野生动物栖息地保护
- 产粮地管理
- 果园和葡萄园的养护和土地恢复
- 林地耕种和土壤改良
- Forestry maintenance
- Stump removal
- Fire mitigation and prevention
- Power Lines, Oil & Gas R.O.W. maintenance
- Roadside vegetation maintenance
- Canals, rivers, ponds overgrowth cleanup
- Environmental & wildlife habitat protection
- Food Plots management
- Orchard & vineyards maintenance and restoration
- Forestry tilling and soil conditioning

APPLICATIONS – Construction

用途 - 建筑



- 碎石
- 全深度开垦 (FDR)
- 土壤加固
- 石块破碎
- 沥青碾碎
- 沥青磨碎
- 沥青回收利用
- 土路和碎石路养护
- 公共设施挖沟作业
- 采石、采矿和隧道挖掘
- 自行车道、马道以及远足小径的施工建造和养护

- Rock crushing
- Full-Depth-Reclamation (FDR)
- Soil stabilization
- Slab milling
- Asphalt grinding
- Asphalt milling
- Asphalt recycling
- Dirt and gravel roads maintenance
- Utility trenching
- Quarrying, mining and tunneling
- Bike, horse & hiking trails construction & maintenance

APPLICATIONS – Demining

用途 - 排雷



- Anti-personnel mines
- Anti-tank mines

- 反步兵地雷排除
- 反坦克地雷排除



MAIN NUMBERS

主要数字



30+

年的行业经验

6

商业分公司

30,000

4个生产工厂
总面积（平米）

350

雇员（人）

30,000+

自从1989年，销售设备
数量（台）

90 / 400

产品 / 型号



THANKS!
谢谢！

